Leadership and Organizational Behavior (MGMT) (2017 - 2020)

Title: Leadership and Organizational Behavior (MGMT)
Hours: 50
Number of Credits: 5
Type of Course: Management, International Business (300/400 level)
Terms: Fall, Winter, Spring, Summer
Language: English
Instructor: Professor Marc Rocas

COURSE OVERVIEW:
The field of Organizational Behavior has evolved to help organizations manage and lead their people in a way that maximizes the organization’s success and employee wellbeing. This course is an introduction to the basic concepts and topics in leadership and organizational behavior (OB). We will survey several topics that are related to managing and leading people in organizations, including personality, decision making, motivation, leadership, team dynamics, negotiations, and organizational culture. Throughout this course, we will examine how individuals in organizations function across different contexts and levels of analysis: individually, interpersonally and in groups, and in organizations.

COURSE OBJECTIVES:
There are four main goals that this course is designed to accomplish:

1. Increase your knowledge of leadership and OB concepts so you can understand and analyze what effective leadership is and how organizations and the people within them work.
2. Provide you with opportunities to apply leadership and OB concepts to real world problems faced by managers and employees every day.
3. Improve your personal skill set, including working in teams, negotiation, communications, gaining influence, etc.
4. Develop your leadership and management potential by giving you real opportunities to build on your skill set and develop experiences that will further your career success.

EVALUATION:
A. Exams: Mid-term and Final
B. Team Contracts
C. Team Projects
D. Assurances of Learning (AOLs)
   • Quizzes
   • Rating your team members in terms of their leadership and team-work skills as demonstrated on your team project and class participation.
Research Requirement:
In an effort to help you understand the scientific process of studying the management sciences, each student is required to complete two research projects, which account for 5% of your grade and can be:

1. Participation in a research experiment assigned to you by your professor and/or local organization.
2. A written review of a research article from an approved management journal.

To complete the research requirement for this course, you have three options:
1. Complete two research experiments
   -or-
2. Write two written reviews
   -or- use
3. Complete 1 experiment and write 1 written review

Schedule
The class schedule will vary by term and number of participants per class session.